country

## IPOs and SPOs: stimulating the stock market

As part of the task to reduce the Government's share in the economy, we continue to actively bring portfolio companies to IPOs and SPOs. Public offerings of portfolio companies' shares help not only to attract additional funds to the National Fund, but also to form a fair market valuation of assets. Openness to capital markets increases the efficiency of companies' operations, encouraging them to meet high standards of corporate governance and implement best practices.

Public offerings also contribute to the development of the domestic stock market, increasing citizens' involvement in investments and boosting their financial literacy. The growing number of retail investors makes the market more dynamic, and the population has new tools to multiply capital by investing in successful domestic companies.

Shares of 7 companies included in the Fund's Group (Air Astana ISC, KEGOC JSC, NC KazMunayGas JSC, NAC Kazatomprom JSC, KazTransOil JSC, Kcell JSC and Kazakhtelecom JSC) are traded on the leading stock exchanges: Astana International Financial Centre (AIX), Kazakhstan Stock Exchange (KASE) and London Stock Exchange (LSE). IPO and SPO conducted by Samruk-Kazyna JSC aroused significant interest of investors and gave impetus to the development of the stock market of Kazakhstan, confirming the effectiveness of the strategy to reduce the share of the state in the economy.

In continuation of the work on bringing large companies to IPO, it is planned to publicly place shares of ISC NC Kazakhstan Temir Zholy and NC QazaqGaz ISC.

## Promoting the development of small and medium-sized businesses

**GRI 3-3** We support the development of small and medium-sized enterprises (SMEs) and domestic entrepreneurship in Kazakhstan as this sector of the economy is a driver of innovation, employment growth and sustainable development.

> The share<sup>26</sup> of SMEs in Kazakhstan at the end of 2024

38%

(36% in 2023)



**GRI 3-3** The Fund's Group provides service support to SMEs by expanding their resource base, providing access to critical infrastructure, guaranteed off-takes, purchasing from local producers, and attracting investors.

For example, the realisation of major projects for new production processes creates conditions for SME development, forming new regional clusters. Our major transport projects provide new opportunities for SMEs by providing access to new trade routes and global markets. Together with the Atameken National Chamber of Entrepreneurs, we are increasing local content in the gas industry and creating a gas service industry almost from scratch.

**GRI 3-3** We procure goods, works and services from local suppliers, which helps create new jobs, develop infrastructure, increase production capacity, develop supply chains and improve the competitiveness of local companies. This, in turn, contributes to regional economic development, increases people's incomes and reduces social tensions.